

Outside Sales Representative

Description

We are looking for Outside Sales Representatives, to help us increase our markets and sales. The successful candidate will be responsible for establishing contact with our existing clients, identifying new opportunities and following up on potential leads. If you have prior experience in any of our territories, we want to hear from you.

Requirements to be considered for the Position

- Previous experience in the field and especially in the area is preferred
- Friendly, outgoing personality
- Ability to effectively communicate with others
- Self-motivated and comfortable working with little or no direction
- Strong Computer Skills

Benefits provided – Full time employee:

- Paid Vacation
- Paid Sick time
- Medical Insurance
- Vision Insurance
- Dental Insurance
- Disability Insurance
- Life Insurance
- 401K

Requirements

Responsibility of the Position

- You will be required to be on the road for 80% of your time.
- There will be overnight travel involved.
- Will be required to generate sales reports each week and submit them to the management.
- Will need to collaborate with the management team to improve marketing materials and improve market presence of the company.
- May have to attend trade shows to accumulate new leads and make productive contact with existing clients.